A RESOLUTION OF THE MAYOR AND CITY COMMISSION OF THE CITY OF MIAMI BEACH, FLORIDA, EXTENDING THE VALET PARKING SERVICES AGREEMENT WITH GOLD STAR PARKING SYSTEMS, DATED SEPTEMBER 15, 1999, FOR PROVIDING VALET PARKING SERVICES AT THE MIAMI BEACH CONVENTION CENTER, JACKIE GLEASON THEATER OF THE PERFORMING ARTS, AND OTHER CITY PROPERTY, AS MAY BE REQUIRED, ON A MONTH-TO-MONTH BASIS, TERMINABLE AT THE DISCRETION OF THE CITY MANAGER, UNTIL SUCH TIME THAT THE REQUEST FOR PROPOSALS PROCESS FOR VALET PARKING SERVICES HAS RESULTED IN THE SELECTION OF A FIRM, AND A CONTRACT HAS BEEN AWARDED.

WHEREAS, the City issued Request for Proposals No. 20-03/04 on January 14, 2004 to solicit proposals for a multiple year contract for valet parking services to serve the Miami Beach Convention Center, Jackie Gleason Theater of the Performing Arts, and other City property, as may be required; and

WHEREAS, the Administration has reviewed all proposals submitted and deemed all to be non-responsive; and

WHEREAS, the City will re-issue a request for proposals for valet parking services for the Miami Beach Convention Center, Jackie Gleason Theater of the Performing Arts, and other city property, as may be required; and

WHEREAS, there is a need to continue providing valet parking services at said city venues and the current agreement with Gold Star Parking Systems, Inc. will expire on September 14, 2004; and

WHEREAS, in order to maintain existing service levels and avoid a disruption in service, it is recommended that the City extend the current agreement on a month-to-month basis, terminable at the discretion of the City Manager, until such time that the competitive bidding process for valet parking services has resulted in the selection of a firm, and a contract has been awarded.

NOW, THEREFORE, BE IT DULY RESOLVED BY THE MAYOR AND CITY COMMISSION OF THE CITY OF MIAMI BEACH, FLORIDA that the Mayor and City Commission, upon recommendation of the Administration, herein extend the current valet parking services agreement with Gold Star Parking Systems, Inc. on a month-to-month

basis, terminable at the discretion of the City Manager, until such time that the competitive bidding process for valet parking services has resulted in the selection of a firm, and a contract has been awarded.

PASSED AND ADOPTED this __7th__ day of __ . 2004

ATTEST:

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APPROVED AS TO FORM & LANGUAGE & FOR EXECUTION

CITY OF MIAMI BEACH COMMISSION ITEM SUMMARY



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A Resolution of the Mayor and City Commission of the City of Miami Beach, Florida, extending the agreement with Gold Star Parking Systems, Inc. for valet parking services at the Miami Beach Convention Center, Jackie Gleason Theater of the Performing Arts, and other City property, as may be required, on a month-to-month basis, terminable at the discretion of the City Manager, until such time that the competitive bidding process has resulted in the selection of a firm, and a contract has been awarded.

Issue:

Should an extension of the current valet parking services agreement be approved on a month-tomonth basis, terminable at the discretion of the City Manager, until such time that the competitive bidding process has resulted in the selection of a firm and a contract has been awarded?

Item Summary/Recommendation:

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On January 14, 2004, the Mayor and Commission approved the issuance of RFP No. 20-03/04 for Valet Parking Services at the Miami Beach Convention Center, Jackie Gleason Theater of the Performing Arts, and other city property, as may be required. The Administration has deemed all proposals non-responsive; therefore, all responses have been rejected and the valet parking services request for proposals will be re-issued. The current agreement with Gold Star will expire on September 14, 2004. Therefore, in order to maintain existing service levels and avoid a disruption in service, it is recommended that the City extend the current agreement on a month-to-month basis, terminable at the discretion of the City Manager, until such time that the competitive bidding process for valet parking services has resulted in the selection of a firm, and a contract has been awarded.

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CITY OF MIAMI BEACH

CITY HALL 1700 CONVENTION CENTER DRIVE MIAMI BEACH, FLORIDA 33139 www.ci.miami-beach.fl.us



Date: July 7, 2004

COMMISSION MEMORANDUM

To:

Mayor David Dermer and

Members of the City Commission

From:

Jorge M. Gonzalez

City Manager

Subject:

A RESOLUTION OF THE MAYOR AND CITY COMMISSION OF THE CITY OF MIAMI BEACH, FLORIDA, EXTENDING THE VALET PARKING SERVICES AGREEMENT WITH GOLD STAR PARKING SYSTEMS, DATED SEPTEMBER 15, 1999, FOR PROVIDING VALET PARKING SERVICES AT THE MIAMI BEACH CONVENTION CENTER, JACKIE GLEASON THEATER OF THE PERFORMING ARTS, AND OTHER CITY PROPERTY, AS MAY BE REQUIRED, ON A MONTH-TO-MONTH BASIS, TERMINABLE AT THE DISCRETION OF THE CITY MANAGER, UNTIL SUCH TIME THAT THE REQUEST FOR PROPOSALS PROCESS FOR VALET PARKING SERVICES HAS RESULTED IN THE SELECTION OF A FIRM. AND A CONTRACT HAS BEEN AWARDED.

RECOMMENDATION

Adopt the Resolution.

<u>ANALYSIS</u>

Gold Star Parking Systems, Inc. has provided valet parking services at the Miami Beach Convention Center, Jackie Gleason Theater of the Performing Arts, and other city property. since October 1, 1986. The current concession agreement with Gold Star Parking Systems for valet parking service was executed on September 15, 1999, and it is in its final term, expiring on September 14, 2004, with no further options for renewal.

On January 14, 2004, the Mayor and Commission approved the issuance of RFP No. 20-03/04 for Valet Parking Services at the Miami Beach Convention Center, Jackie Gleason Theater of the Performing Arts, and other city property, as may be required.

On April 6, 2004, the City received proposals from the following firms:

Selig Parking, Inc d/b/a AAA Parking AmeriPark, Inc. (Atlanta Valet Parking, Inc.) Boca Parking Systems, Inc. Gold Star Parking, Inc. Imperial Parking (U.S.), Inc. USA Parking System, Inc.

July 7, 2004
Commission Memorandum
Month-to-Month Renewal Option for Valet Parking Services
(Gold Star Parking System, Inc.)
Page 2 of 3

After consultation with the City Attorney's office and in coordination with the City's Parking Department and Procurement Division, all six (6) firms were deemed non-responsive for failure to meet the minimum requirements and/or qualifications, or for failure to provide the required financial documents as stated below:

Pursuant to RFP Section III, Paragraph B, entitled "Minimum Requirements/Qualifications", proposers are required to meet the following criteria:

"The Proposer must have a verifiable proven record of providing valet parking services and must have not fewer than three (3) consecutive years of experience, in the State of Florida, providing successful valet parking services for major convention centers, theaters of performing arts, playhouses, cultural centers, amphitheaters, and/or sporting event venues such as stadiums or arenas."

Additionally, all proposers were required to submit the following financial documents with their proposal:

- a) Balance Sheets for prior two years.
- b) Income Statements for the prior two years.
- c) Statements of Cash Flows for the prior two years.
- d) Statement of changes in stockholder's equity for the prior two years.
- e) Notes to Financial Statements.
- f) Corporate/partnership federal income tax return for the last completed fiscal year.
- g) Credit report (i.e. Dun & Bradstreet report).
- h) Credit history letter(s) from financial institution(s).
- i) Quarterly financial statement, most recent
- j) List of any significant litigation in the last five years in which the proposer was a defendant. Include a statement about the nature of each lawsuit and its outcome.

CONCLUSION

In order to maintain existing service levels and avoid a disruption in service, it is recommended that the Mayor and City Commission extend the current agreement with Gold Star, which will expire on September 14, 2004, on a month-to-month basis, until such time that the competitive bidding process for valet parking services results in the award of a contract, which may take from 60-120 days (i.e. RFP process, City Manager's recommendation relative to ranking of firms, negotiations, and award of contract by City Commission).

JMG/CMC/SF

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